


INSIGHT

# Do more with your RFQ: Clarify, simplify, get results

**SUMMARY**

Writing a detailed Consultant Services RFQ (request for qualifications) increases your organization's chances of securing the services it needs. A compelling, well-organized RFQ attracts quality consultants and minimizes delays so you can complete your projects to a high standard sooner.

**KEY TOPICS**

- What is included in creating a great RFQ
- Tips to improve your RFQ and maximize responses
- Best practices during the RFQ process

**ABOUT THE SPEAKERS**



**Steve Schultz, PE**
**Sr. Project Manager**

With more than 20 years of experience in the A/E/C industry, Steve Schultz specializes on helping Bartlett & West clients pursuing grants, streamlining processes and finding creative solutions for their project needs.



**Hayli Morrison**
**Marketing Manager**

Hayli Morrison has nearly 15 years of marketing experience and manages the project pursuit team for Bartlett & West.

**RECORDING TIME:** 32 minutes

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